



Trader - Bonds & Structured Products

Experience level : **Intermediate**

Entity : **Bank Syz**

Office : **Geneva**

If you are passionate about meeting client needs, want to challenge the status quo and be part of an innovative environment and future, the Syz Group can bring you what you are looking for. Working at Syz takes a blend of collaboration, entrepreneurial spirit and willingness to pull together. In return for your talent and dedication, you can expect a fast-paced, stimulating work environment, a flat hierarchy with direct access to senior leaders, a culture hungry for innovation and the opportunity for your voice to be heard and your ideas to be listened to.

Job summary:

As a Trader focused on Bonds & Structured Products, you will play a key role within the Trading team, executing fixed income and structured product transactions for a sophisticated private banking clientele. You will be expected to combine strong market expertise, disciplined execution, sound risk awareness and a client-centric mindset to deliver high-quality service to Relationship Managers and clients.

Beyond day-to-day execution, you will contribute to the development of efficient trading workflows, maintain strong relationships with market counterparties and issuers, and provide back-up support for selected Treasury activities when required.

Key responsibilities

Working closely with Relationship Managers, Investment teams, Operations, IT and external counterparties, you will ensure timely, accurate and compliant execution across bonds and structured products, while actively supporting service excellence and continuous improvement within the Trading function. More particularly:

- Execute client transactions across a broad range of instruments, including government bonds, corporate bonds, emerging market bonds, structured products, primary market issues, certificates and notes
- Ensure best execution in line with the Bank's policies, regulatory expectations and client interests
- Source liquidity, run RFQs and negotiate competitive pricing with brokers, issuers and market counterparties
- Monitor fixed income and structured product markets, liquidity conditions and new issue opportunities to support informed execution decisions
- Support the structuring, issuance and lifecycle management of structured products in collaboration with issuers and internal stakeholders
- Build and maintain trusted relationships with Relationship Managers, issuers, brokers, counterparties and internal business units
- Contribute to cross-functional projects involving Trading, Operations, IT and external providers, with a focus on quality, scalability and efficiency
- Identify opportunities to enhance, automate and streamline trading processes and order workflows
- Provide back-up support for Treasury activities, including interest rate swaps, money market transactions, FX swaps, repo transactions and liquidity-related operations, when required

Your profile

Professional experience & competencies

- Min. 5-7 years of successful experience in fixed income and/or structured products trading, ideally within a private bank, wealth management platform or financial institution
- Strong technical knowledge of fixed income markets, structured products and execution practices
- Solid understanding of bond markets, pricing mechanisms, liquidity dynamics and market conventions

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- Hands-on experience executing client orders under best-execution requirements and internal control frameworks
- Knowledge of Treasury-related instruments such as interest rate swaps, money market products, FX swaps and repo transactions would be a strong asset
- Good understanding of private banking dynamics, client service standards and applicable regulatory requirements

Personal competencies:

- Strong service orientation and proven ability to interact effectively with Relationship Managers, investment specialists, counterparties and support functions
- Analytical and solution-oriented with the ability to make sound decisions in a fast-moving market environment
- Track record in roles requiring precision, operational discipline, sound judgement and the ability to manage priorities in a time-sensitive environment
- Able to work with speed, accuracy and composure under pressure
- Excellent communication skills, with the ability to explain market or product-related topics clearly to internal stakeholders
- Collaborative team player with a proactive, reliable and positive mindset
- High standards of integrity, ethics, confidentiality and professional conduct
- Well-organised, detail-oriented and committed to delivering reliable outcomes

Language requirements:

- Fluency in English and French, both written and spoken
- Any additional language is an asset

IT Skills:

- Strong command of standard office and banking productivity tools
- Advanced proficiency in Microsoft Office, particularly Excel
- Strong Bloomberg skills
- Experience with electronic trading platforms such as MarketAxess, Tradeweb, Bloomberg TSOX or similar tools is a plus
- Ability to code or use scripting languages to support data analysis, reporting and process optimisation
- Strong appetite and ability to leverage AI and automation tools to improve efficiency, scalability and trading workflows

Education:

- Degree in Finance, Economics, Mathematics, Engineering or a related discipline (Bachelor or Master)
- A relevant professional certification such as CFA, AZEK, FRM or equivalent is an asset